# Emanuele Colonnelli

### Contact Information

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## **Employment**

2024{ Professor of Finance and Entrepreneurship, The University of Chicago Booth School of Business

2023{2024 Visiting Associate Professor of Business Administration (Entrepreneurial Management Unit), Harvard Business School

2022{2024 Associate Professor of Finance and MV Advisors Faculty Fellow, The University of Chicago Booth School of Business

2018{2022 Assistant Professor of Finance, Liew Family Junior Faculty Fellow, and Fama Faculty Fellow, The University of Chicago Booth School of Business

# Affiliations & Appointments

Faculty Research Fellow (CF, DEV, PIE, POL), National Bureau of Economic Research (NBER)

Research A liate (DE, FE), Center for Economic Policy Research (CEPR)

A liate, Bureau for Research and Economic Analysis of Development (BREAD)

Research A liate, Abdul Latif Jameel Poverty Action Lab (J-PAL)

Theme Leader (w/ E. Breza) for *Finance and Entrepreneurship*, Private Enterprise Development in Low-Income Countries (PEDL) | a CEPR-FCDO Research Initiative

#### Education

2012{2018 PhD in Economics, Stanford University

2009{2011 MSc in Economics and Social Sciences (summa cum laude), Bocconi University

2006{2009 BA in Economics (summa cum laude), University of Siena

2008{2009 Visiting Student in Economics and Management, Oxford University

#### Main Publications

Sel sh Corporations (with N. Gormsen and T. McQuade) [Review of Economic Studies 91, No. 3, May 2024: 1498-1536]

Investing with the Government: A Field Experiment in China (with B. Li and E. Liu) [Journal of Political Economy 132, No. 1, January 2024]

Revealing Corruption: Firm and Worker Level Evidence from Brazil (with S. Lagaras, J. Ponticelli, M. Prem, and M. Tsoutsoura) [**Journal of Financial Economics** 143, No. 3, March 2022: 1097-1119]

Corruption and Firms (with M. Prem) [Review of Economic Studies, 89, No. 2, March 2022: 695-732]

Who Creates New Firms When Local Opportunities Arise? (with S. Bernstein, D. Malacrino, and T. McQuade) [Journal of Financial Economics 143, No. 1, January 2022: 107-130]

Patronage and Selection in Public Sector Organizations (with M. Prem and E. Teso) [American Economic Review 110, No. 10, October 2020: 3071-99]

Bankruptcy Spillovers (with S. Bernstein, X. Giroud, and B. Iverson) [Journal of Financial Economics 133, No. 3, September 2019: 608-633]

Asset Allocation in Bankruptcy (with S. Bernstein and B. Iverson) [**Journal of Finance** 74, No. 1, February 2019: 5-53 (*Lead Article*)]

# Working Papers

Startups in Africa (with M. Cruz, M. Pereira-Lopez, T. Porzio, and C. Zhao)

Politics at Work (with V. P. Neto and E. Teso) [Revise and Resubmit at the **American Economic Review**]

Polarizing Corporations: Does Talent Flow to \Good" Firms? (with T. McQuade, G. Ramos, T. Rauter, and O. Xiong)

Do Information Frictions and Corruption Perceptions Kill Competition? A Field Experiment On Public Procurement in Uganda (with F. Loiacono, E. Muhumuza, and E. Teso)

Life After Death: A Field Experiment with Small Businesses on Information Frictions, Stigma, and Bankruptcy (with S. Bernstein, M. Ho man, and B. Iverson) [Revise and Resubmit at the **Journal** of **Finance**]

## Short Papers and Book Chapters

What Predicts Corruption? (with M. Prem and J. Gallego) [A Modern Guide to the Economics of Crime, Forthcoming, Eds P. Buonanno, P. Vanin, and J. F. Vargas]

Construction and Public Procurement in Uganda (with N. Ntungire) [Mining for Change: Natural Resources and Industry in Africa, March 2020, Oxford University Press, Eds J. Page and F. Tarp]

A Cross-Country Comparison of Dynamics in the Large Firm Wage Premium (with J. Tag, M. Webb, and S. Wolter) [

- 2021 Polsky Center for Entrepreneurship and Innovation Research Grant (x2) \*
- 2021 Fama-Miller Center Research Grant (x4) \*
- 2020 Polsky Center for Entrepreneurship and Innovation Research Grant \*
- 2020 Fama-Miller Center Research Grant (x2) \*
- 2020 BFI-China Research Grant \*
- 2020 IGC SGB Evidence Fund, International Growth Centre \*
- 2020 IGC State E ectiveness Research Grant, International Growth Centre \*
- 2019 BFI Research Grant for the Study of Brazil \*
- 2019 Innovation Growth Lab (IGL) Grant \*
- 2019 PEDL Major Research Grant, Center for Economic Policy Research \*
- 2017 JPAL-MIT Governance Initiative Development Grant
- 2017 Stanford Center for International Development, Ronald McKinnon Memorial Fellowship \*
- 2016 IGC Firm Capabilities Research Grant, International Growth Centre \*
- 2016 Graduate Research Grant, Harvard IQSS
- 2016 Graduate Student Research Grant, SCID \*
- 2016 Stanford Institute for Innovation in Developing Countries (SEED) Discovery Award
- 2016 Stanford Graduate Research Opportunity Award \*
- 2016 IGC Pilot Research Grant, International Growth Centre \*
- 2016 Pershing Square Venture Fund, Harvard
- 2015 PEDL Major Research Grant, Center for Economic Policy Research
- 2015 JPAL-MIT Governance Initiative Development Grant \*
- 2015 PEDL Exploratory Research Grant (Special Call), Center for Economic Policy Research \*
- 2015 JPAL-MIT Governance Initiative Development Grant \*
- 2014 Stanford Institute for Innovation in Developing Countries (SEED) PhD I-Award
- 2014 Computational Social Science Fellowship, Stanford IRiSS \*
- 2014 PEDL Exploratory Research Grant (Special Call), Center for Economic Policy Research \*
- 2014 Stanford Institute for Innovation in Developing Countries (SEED) PhD I-Award \*
- 2014 PEDL Exploratory Research Grant, Center for Economic Policy Research

# Presentations (2018-present)

Business Schools and Finance Departments: Harvard Business School (x4), Columbia Business School (x2), Chicago Booth, MIT Sloan, NYU Stern, Northwestern Kellogg (x2), Yale SOM, UPenn Wharton, Berkeley Haas, London Business School, LSE (x2), Dartmouth Tuck, USC Marshall, UMichigan Ross, Boston College Carroll, UWashington Foster, BYU Marriott, U Kentucky Gatton, UT Austin McCombs, U Maryland Smith, U Illinois Gies, Ortygia Business School, ESMT Berlin, Bocconi, Oxford Said Business School, Tsinghua University PBC School of Finance (x2), Peking Guanghua School of Management, CKGSB, HKUST, Mannheim, Tilburg, Rotterdam, Maastricht

Economics and Other Departments: Harvard, MIT, Stanford, Berkeley, Princeton, Columbia, UBC, USC, UC Irvine, CEMFI, EIEF, University of Siena, School of Advanced Studies Sant'Anna, Stockholm University, Stockholm School of Economics, Universitat Pompeu Fabra, PUC Chile, PUC Rio, FGV Rio, Osaka, Hitotsubashi, GRIPS, International Monetary Fund, Bank of Italy, World Bank Group International Finance Corporation (x2), European Bank for Reconstruction and Development, British International Investment

Conferences: NBER (x6), AEA (x2), AFA (x3), EFA (x3), WFA (x2), EEA-ESEM (x2), LACEA / LACEA-RIDGE (x3), Labor and Finance Group Meeting (x2), Finance Organizations and Markets FOM, WEFIDEV, Junior Entrepreneurial Finance and Innovation Group, Kentucky Finance Conference, FIMAD Webinar Series, FinanceUC Montevideo, Indiana Kelley Junior Conference, Northwestern Development Rookiefest, LACEA PEG, AQR-CBS Top Finance Graduates, ESSFM Gerzensee, ABFER - BFI China Capital Market Development Series, Galatina Summer Meetings, Columbia Junior Entrepreneurial Finance and Innovation Workshop, Columbia Private Equity Conference

Teaching

The University of Chicago Booth School of Business

2019 | Present: Emerging Markets Finance and Entrepreneurship, MBA

Harvard Business School

2023 | 2024: Entrepreneurial Finance, MBA

Stanford University (Department of Economics and Graduate School of Business)

2015{2017: Teaching Assistant for `Finance 373, MBA Entrepreneurial Finance," \Finance 630, PhD Empirical Corporate Finance," and \Econ 149, Undergraduate Management Practices and the Modern Firm."

### Professional Activities

Referee for Academic Journals: American Economic Journal: Applied Economics, American Economic Journal: Microeconomics, American Economic Review, American Economic Review: Insights, American Political Science Review, Econometrica, Economic Development and Cultural Change, Economic Journal, European Journal of Law and Economics, European Journal of Management and Business Economics, European Journal of Political Economy, Games and Economic Behavior, Journal of Accounting Research, Journal of Comparative Economics, Journal of Development Economics, Journal of Economic Literature, Journal of Finance, Journal of Financial and Quantitative Analysis, Journal of Financial Economics, Journal of Law, Economics, and Organization, Journal of Law and Economics, Journal of Political Economy, Journal of Public Economics, Journal of the European Economic Association, Management Science, Quarterly Journal of Economics, Review of Corporate Finance Studies, Review of Economic Studies, Review of Finance, Review of Financial Studies

Program Committee: European Finance Association, SFS Cavalcade, Western Finance Association, Stigler Center Political Economy of Finance Conference, Kentucky Finance Conference, WEFIDEV Finance and Development Conference, JCF Bocconi Conference

Conference Organization: PEDL-JPAL Cape Town Workshop on Finance & Entrepreneurship (coorganizer), Chicago Entrepreneurial Finance Workshop (co-organizer), DEVPEC Development and Political Economics PhD Conference (co-founder)

Grant Reviewer: PEDL Major and Exploratory Research Grants, IGC SGB Research Grants, J-PAL Research Grants

Consultant and Academic Advisor: International Finance Corporation (World Bank Group)

Selection Committee: Development Innovation Ventures (USAID)